

WellnessPro Compensation Plan

WellnessPro`s Mega-Gen^{x3} Compensation Plan is an excellent opportunity to gain financial independence and provide the future you desire for yourself and your family.

Distributors have the opportunity to earn a total of over 52% Royalty Override on their Group, earn up to 150% in retail income as well as earn up to 40% in Wholesale income.

The Mega-Gen^{x3} Plan has been developed to reward a Distributor for their work and to ensure an immediate revenue stream.

Definition of Concepts and Terms

Shown below, in the alphabetical order, are the definitions of the concepts and terms used in WellnessPro's Mega-Gen^{x3} Compensation Plan.

Automatic Convenience Order (ACO): This is a set package that is sent out to the Customer / Distributor on a monthly basis automatically. For making this monthly product purchase commitment, WellnessPro thanks the Customer / Distributor by giving them an immediate 35% discount on their ACO and all other products that they may desire to purchase.

Customer: a buyer of the **WellnessPro** products at a retail price, who is not a Distributor.

Distributor Agreement: an independent Distributor agreement, signed by a person over the age of 18 when joining the Company. The Agreement entitles a Distributor to buy the product at a wholesale price, to sponsor other Distributors, to receive compensation based on the distributor organization's procurement volume as well as earn their way up the Mega-Gen^{x3} Plan – from a Free Affiliate Direct status to the Presidential Council Member status.

Distributor Organization: the Distributors sponsored below a particular Distributor. Also referred to as "Downline Organization".

Distributor Kit: Purchased by a Pro Customer Direct or higher; includes: a Distributor Agreement, Business Guide, product samples, wholesale price list, promotional literature, WellnessPro pin and WellnessPro pen as well as a one year subscription to the ProOffice and a replicated web site. The Distributor Kit is sold to Distributors at the Company's cost.

Downline Organization: all Distributors sponsored below a particular Distributor. Also referred to as "Distributor Organization".

Fast Start Program (Front end income): a program designed for those who want to accelerate their earnings by selling a Power Start Pack. Each Power Pack sold earns \$150 to the selling distributor. The Power Pack is only available for purchase once within a distributor's WellnessPro Career and must be accompanied by an ACO.

Free Affiliate Direct: an inactive Distributor who has signed up for free into the WellnessPro opportunity. This is the beginning step in the Mega-Gen^{x3} Plan. A Free Affiliate Direct receives a maximum 10% discount off of the retail price of WellnessPro products. A Free Affiliate Direct may activate its Distributorship at any time by purchasing a Distributor Kit.

Generation: the layers of downline WellnessPro Supervisors in a particular Distributor's Downline Organization. This term refers to the relationship of a WellnessPro Supervisor relative to a particular upline Distributor, determined by the number of WellnessPro Supervisors between them who are related by sponsorship. For example, if Supervisor A sponsors Supervisor B, who sponsors Supervisor C, who sponsors Supervisor D, who sponsors Supervisor E, then E is on A's fourth generation. Note- Each WellnessPro Supervisor has at least 400PRV, therefore each generation has at least 400RV.

Global Expansion Team (G.E.T.): the first level of recognition within the Mega-Gen^{x3} Plan that pays an annual Production Bonus. Percentage of company sales is TBA. In order to qualify, a Distributor must have a Royalty Override Check of \$1,000.00 or more per month for three consecutive months on 5 generations.

Group Royalty Volume (GRV): the volume of WellnessPro products purchased through a Distributor's Downline Organization via the Customer Care Center, the Distributor's replicated web-site, and/or ordered directly from the company. A Distributor's own purchases as well as the purchases made by the Distributor's customers count as the Distributor's Personal Royalty Volume (PRV).

Identification Number (ID): a number assigned to a Distributor after the submission and acceptance, by the company, of the Distributor's Distributor Agreement. This number is forever linked to that particular Distributor. This number is needed in order to purchase from WellnessPro, either through the web site or by calling the Customer Care Center.

Matching Check Bonus: a percentage (40%, 50% or 60%) of the royalty checks of a qualified Distributor's personally sponsored WellnessPro Supervisors or higher. A ProSilver Supervisor receives a 40% Matching Check Bonus of the royalty checks of everyone that he or she personally sponsored (who is a ProSupervisor or higher). A ProGold Supervisor receives a 50% Matching Check Bonus of the royalty checks of everyone that that he or she personally sponsored (who is a ProSupervisor or higher). A ProDiamond Supervisor receives a 60% Matching

Check Bonus of the royalty checks of everyone that he or she personally sponsored (who is a ProSupervisor or higher). Example: a ProDiamond Supervisor personally sponsored someone who's royalty check for this pay period is \$1,000.00USD, the ProDiamond Supervisor would make $\$1,000.00 \times 60\% = \mathbf{\$600.00USD}$

Millionaire Expansion Team (M.E.T.): One of the highest levels of recognition within the Mega-Gen^{x3} Plan. Qualified Distributors receive a % (TBA) of company sales as an annual Production Bonus. To qualify, a Distributor must earn a Royalty Override Check of \$12,000.00 or more per month for three consecutive months on 5 generations.

Organization Volume: the total volume of a downline organization, for which product is purchased.

Pay Period: 1 calendar month. The royalty checks are paid on the 15st of every month and bonuses are paid on the 26th of every month. Payments are determined by the rank that a Distributor qualifies.

Personal Royalty Volume (PRV): the volume of products purchased personally by a Distributor or by the Distributor's customers under the Distributor's Identification or Vendor Number. The Personal Royalty Volume also includes the volume of products purchased by the Distributors in the subject Distributor's downline organization before the first fully qualified ProSupervisor. Distributors can buy products directly from the subject Distributor or from the Company. In any case, their volumes are counted as the subject Distributor's Personal Royalty Volume.

Presidential Council: the highest level of recognition within the Mega-Gen^{x3} Plan. Qualified Distributors receive a % (TBA) of company sales as an annual Production Bonus. To qualify, a Distributor must have a Royalty Override Check of \$40,000.00 or more per month for three consecutive months on 5 generations.

ProDiamond Supervisor: one of the ranks within the Mega-Gen^{x3} Plan. A ProDiamond Supervisor is a WellnessPro Supervisor who has met all Supervisor requirements and has 3 people within his or her Downline Organization who have done the same. ProDiamond Supervisors receive 4% through 12 generations as well as a 60% matching bonus check on all personally sponsored ProSupervisors or higher.

ProDistributor Direct: an individual or entity who has purchased a Distributor Kit and replicated web site with ProOffice (which gives a person all the tools needed to build their WellnessPro Business). ProDistributor Directs receive a maximum 20% discount off of the retail price of WellnessPro products and have the opportunity to earn 10% wholesale commissions. ProDistributor Directs do not receive royalty overrides, matching bonus checks, or Production Bonuses (G.E.T., M.E.T. or President's Council).

ProGold Supervisor: one of the ranks within the Mega-Gen^{x3} Plan. A ProGold Supervisor is a WellnessPro Supervisor who has met all Supervisor requirements and has 2 people within his or her Downline Organization who have done the same. ProGold Supervisors receive 4% through 8 generations as well as a 50% matching bonus check on all personally sponsored ProSupervisors or higher.

ProPreferred Customer: an individual or entity who has agreed and committed to an ACO (Automatic Convenience Order). By making this commitment, a ProPreferred Customer enjoys a 35% discount on all product purchases. If the ProPreferred Customer also purchases a Distributor Kit, they will also have the opportunity to earn up to 25% Wholesale commissions.

ProPreferred Distributor: an individual or entity who has agreed and committed to an ACO (Automatic Convenience Order) and purchased a Distributor Kit. ProPreferred Distributor enjoys a 35% discount on all product purchases and has the opportunity to earn up to 25% Wholesale commissions.

ProSilver Supervisor: one of the ranks within the Mega-Gen^{x3} Plan. A ProSilver Supervisor is a WellnessPro Supervisor who has met all Supervisor requirements and has 1 person within his or her Downline Organization who has done the same. ProSilver Supervisors receive 4% through 4 generations as well as a 40% matching bonus check on all personally sponsored ProSupervisors or higher.

Qualification: a procedure enabling a Distributor to advance in rank in the Mega-Gen^{x3} Plan.

Qualification Period: a 1 calendar month period during which a Distributor is required to meet a qualification a step higher in the Mega-Gen^{x3} Plan or to confirm the existing status.

Qualification Volume: the volume of orders placed by the Distributor and the Distributor's customers when the Distributor is qualifying for a WellnessPro Supervisor Rank in an organization. Qualification volume is part of the Personal Royalty Volume of the upline Supervisor.

Qualifying WellnessPro Supervisor: a Distributor fulfilling a qualification to become a Supervisor.

Requalification: the procedure enabling a Distributor to confirm the existing rank within the Mega-Gen^{x3} Plan.

Retail Customer Rule: to receive commissions, a ProSupervisor is to sell at least 70% of the product that he or she purchases to customers, who are not the Company's Distributors, and to submit the completed Retail Customer form to the company on a monthly basis.

Retail Income: the difference between the Distributor's product Wholesale price and the Retail product price.

Retail Price: the price recommended by the Company for retail sales to customers.

Royalty Overrides: payments to qualified Distributors (WellnessPro Supervisors) in the amount of 4% of RV (Royalty Volume) per generation from the sales generated by the subject Distributor's Downline Organization, up to twelve generations. ProSilver Supervisors receive 4% through 4 generations. ProGold Supervisors receive 4% through 8 generations. ProDiamond Supervisors receive 4% through 12 generations.

Royalty Volume: conventional units of WellnessPro™ products, which are accumulated, summed, used for qualification and provide an opportunity of receiving income and bonuses.

Supplemental Volume: the total volume of a Distributor's downline organization, purchased at a temporary 50% discount.

Volume: the basis of the Mega-Gen^{x3} Plan, allowing a Distributor to qualify and earn Wholesale commissions, Royalty Overrides and Production Bonuses.

WellnessPro Supervisor: A Distributor who begins to earn a 4% Royalty Override on their organizational volume within 4 generations. WellnessPro Supervisors receive a 50% discount from the retail amount. WellnessPro Supervisors also have the ability to earn wholesale commissions of up to 40%. There are 3 ways for a person to qualify as a WellnessPro Supervisor:

Option I Register as a Distributor and accumulative 1000PRV within 1 month, OR 600PRV within each of the 2 consecutive months.

Option II THE POWER OF THREE A.C.O! a. Register as a Distributor and commit to a Balanced Nutrition Complete ACO (Auto Convenience Order); and b. Sponsor 3 people (Customers or Distributors) to do the same. The Distributor will become a qualified Wellness Pro Supervisor the first day of the new Pay Period.

Option III THE POWER OF THREE POWER START! a. Register as a Distributor and commit to a Wellness Pro Balanced Nutrition Complete System ACO (Auto Convenience Order); b. Purchase 3 Wellness Pro Balanced Nutrition Complete Systems; and c. Obtain 1 Distributor in your organization to do the same, and you both promote to qualified WellnessPro Supervisors on the first day of the new pay period. Also, **anyone** in the Distributor's Organization, within that pay period, can promote to a qualified Wellness Pro Supervisor the first day of the new pay period by also committing to a WellnessPro Balanced Nutrition Complete System ACO and purchasing 3 Wellness Pro Balanced Nutrition Complete Systems! Qualifications for 50% WellnessPro Supervisor –Earn Royalties and Bonuses. 400PRV (Personal

Royalty Volume) to maintain Supervisor Rank – 3 people on ACO plus your own ACO = Power of 3

Wholesale Income: the difference between the product price for a Sponsor and the product price for a Distributor of their downline organization, who is not a WellnessPro Supervisor.

How to Maximize the Mega-Gen^{x3} Compensation Plan!

Entry options:

- 1. Free Affiliate Direct:** an inactive Distributor who has signed up for free into the WellnessPro opportunity. This is the beginning step in the Mega-Gen^{x3} Plan. A Free Affiliate Direct receives a maximum 10% discount off of the retail price of WellnessPro products. This is a great option for those individuals who recognize the value and quality of WellnessPro products, but only wish to purchase on an occasional basis.
- 2. ProDistributor Direct:** an individual or entity who has purchased a Distributor Kit and replicated web site with ProOffice (which gives a person all the tools needed to build their WellnessPro Business). ProDistributor Directs receive a maximum 20% discount off of the retail price of WellnessPro products and have the opportunity to earn 10% wholesale commissions. ProDistributor Directs do not receive royalty overrides, matching bonus checks, or Production Bonuses (G.E.T., M.E.T. or President's Council). This is the starting point for all WellnessPro Distributors.
- 3. ProPreferred Customer:** an individual or entity who has agreed and committed to an ACO (Automatic Convenience Order). By making this commitment, a ProPreferred Customer enjoys a 35% discount on all product purchases. If the ProPreferred Customer also purchases a Distributor Kit, they become **ProPreferred Distributor** and also have the opportunity to earn up to 25% Wholesale commissions. This is a great option for those individuals who recognize the value and quality of WellnessPro products and wish to receive their favorite product packages on a regular basis at the wholesale prices.
- 4. WellnessPro Power of 3:** commit to an ACO (Automatic Convenience Order) plus purchase 3 Complete Nutrition Systems. This provides the same benefits as a ProPreferred, however, if someone in the upline or downline also purchases a WellnessPro Power of 3, EVERYONE in that lineage who purchases the WellnessPro Power of 3 ALL become WellnessPro Supervisors! This option is designed with the serious business builder in mind who wishes to jump-start his or her WellnessPro business.

- 5. Fast Start Program:** obtain one distributor in your organization to commit to an ACO and purchase a Power Pack, you will earn an immediate income of \$100 and your direct sponsor will receive a \$50 bonus. Fast start bonuses are paid weekly!

Next Steps:

WellnessPro Supervisor – 3 ways to qualify

A Distributor who begins to earn a 4% Royalty Override on their organizational volume within 4 generations. They receive a 50% discount from the retail amount. WellnessPro Supervisors also have the ability to earn wholesale commissions of up to 40%. There are 3 ways for a Distributor to qualify as a WellnessPro Supervisor;

Option I Register as a Distributor and accumulative 1000PRV within 1 month, OR 600PRV in each of the 2 consecutive months

Option II THE POWER OF THREE A.C.O!

- a. Register as a Distributor and commit to a Balanced Nutrition Complete ACO (Auto Convenience Order); and
- b. Sponsor 3 people (Customers or Distributors) to do the same.

The Distributor will become a qualified WellnessPro Supervisor the first day of the new Pay Period.

Option III THE POWER OF THREE POWER START!

- a. Register as a Distributor and commit to a Wellness Pro Balanced Nutrition Complete System ACO (Auto Convenience Order);
- b. Purchase 3 Wellness Pro Balanced Nutrition Complete Systems; and
- c. Obtain 1 Distributor to do the same.

The Distributor and the Distributor that he or she sponsored both promote to a qualified WellnessPro Supervisor the first day of the new pay period. Also, **anyone** in the Distributor's Organization, within that pay period, can promote to a qualified Wellness Pro Supervisor the first day of the new pay period by also committing to a WellnessPro Balanced Nutrition Complete System ACO and purchasing 3 Wellness Pro Balanced Nutrition Complete Systems!

Qualifications for 50% WellnessPro Supervisor –Earn Royalties and Bonuses. 400PRV (Personal Royalty Volume) to maintain Supervisor Rank – 3 people on ACO plus your own ACO = Power of 3.

WellnessPro Supervisor Ranks

WellnessPro Supervisor: The beginning rank. A Distributor who begins to earn a 4% Royalty Override on their organizational volume within 4 generations. WellnessPro Supervisors receive a 50% discount from the retail amount. WellnessPro Supervisors also have the ability to earn wholesale commissions of up to 40%.

ProSilver Supervisor: one of the ranks within the Mega-Gen^{x3} Plan. A ProSilver Supervisor is a WellnessPro Supervisor who has met all Supervisor requirements and has 1 person within his or her Downline Organization who has done the same. ProSilver Supervisors receive 4% through 4 generations as well as a 40% matching bonus check on all personally sponsored Supervisors or higher.

ProGold Supervisor: one of the ranks within the Mega-Gen^{x3} Plan. A ProGold Supervisor is a WellnessPro Supervisor who has met all Supervisor requirements and has 2 people within his or her Downline Organization who have done the same. ProGold Supervisors receive 4% through 8 generations as well as a 50% matching bonus check on all personally sponsored Supervisors or higher.

ProDiamond Supervisor: one of the ranks within the Mega-Gen^{x3} Plan. A ProDiamond Supervisor is a WellnessPro Supervisor who has met all Supervisor requirements and has 3 people his or her Downline Organization who have done the same. ProDiamond Supervisors receive 4% through 12 generations as well as a 60% matching bonus check on all personally sponsored Supervisors or higher.

Year End Production Bonuses:

G.E.T – Global Expansion Team –

G.E.T I Star Pro Platinum (Override entire company sales)

- To qualify, earn \$1,000 Royalty Check for 3 consecutive months on 5 Generations

G.E.T II Star Pro Platinum (Override entire company sales)

- To qualify, earn \$4,000 Royalty Check for 3 consecutive months on 5 Generations

G.E.T III Star Pro Platinum (Override entire company sales)

- To qualify, earn \$8,000 Royalty Check for 3 consecutive months on 5 Generations

M.E.T – Millionaire Expansion Team –

M.E.T IV Star Pro Platinum (Override entire company sales)

- To qualify, earn \$12,000 Royalty Check for 3 consecutive months on 5 Generations

M.E.T V Star Pro Platinum (Override entire company sales)

- To qualify, earn \$25,000 Royalty Check for 3 consecutive months on 5 Generations

Presidential Council –

Presidential Council VI Star Pro Platinum (Override of entire company sales)

- To qualify, earn \$40,000 Royalty Check for 3 consecutive months on 5 Generations

Presidential Council VII Star Pro (Override of entire company sales)

- To qualify, earn \$80,000 Royalty Check for 3 consecutive months on 5 Generations

Super Retail Profits -

60% Wellness Pro Supervisor Buying Privileges (Quantity Discount on Supervisor Case Orders are designed for Super Retail Reward Profits!)